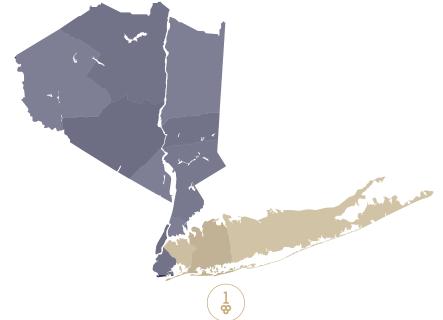


Market Update

The One Source Real Estate Marketplace (Including Nassau, Suffolk, Queens)

2023 Annual Report

Long Island including Nassau, Queens, and Suffolk Counties, reported a residential closed median sale price of \$630,000 in 2023, which represents a 1.60% increase as compared to the \$620,000 reported the prior year. Pending prices increased by 2.40% in 2023, to \$635,000 from \$620,000 in 2022. There were 31,375 closed residential sales transactions and 32,892 pending residential transactions reported in 2023, following 40,509 closed and 37,048 pending transactions reported the prior year.



Closed Median Sale Price	2
Pending Median Sale Price	3
Closed Transactions	4
Pending Transactions	5

*Note that Condo Sales reflected in the bar graphs include listings with HOA fees.

Long Island, best known for its many public and private parks and beaches, is a unique and energetic landscape, with diverse housing opportunities, bustling industry, and close proximity to NYC. Small boutiques thrive in walkable villages, while the modern conveniences of suburban life are found throughout Suffolk, Nassau and Queens counties for all to enjoy.



Sold Property Median Price for:

Location: Queens (County) & Nassau (County) & Suffolk (County)



Residential, Condo, Co-op Properties

Month	Current Year	Prior Year	% Change
Dec-2023	\$630,000	\$620,000	1.6
Nov-2023	\$625,000	\$618,000	1.1
Oct-2023	\$620,000	\$615,000	0.8
Sep-2023	\$620,000	\$615,000	0.8
Aug-2023	\$615,000	\$614,000	0.2
Jul-2023	\$615,000	\$610,000	0.8
Jun-2023	\$615,000	\$605,000	1.7
May-2023	\$615,000	\$600,000	2.5
Apr-2023	\$620,000	\$600,000	3.3
Mar-2023	\$618,000	\$599,000	3.2
Feb-2023	\$620,000	\$590,000	5.1
Jan-2023	\$620,000	\$586,250	5.8

Sold Property Median Price for: Location: Queens (County) & Nassau (County) & Suffolk (County) (Last 24 Months - Residential, Condo, Co-op Properties)





Pending Sales Median Price for:

Location: Queens (County) & Nassau (County) & Suffolk (County)



Residential, Condo, Co-op Properties

Month	Current Year	Prior Year	% Change
Dec-2023	\$635,000	\$620,000	2.4
Nov-2023	\$630,000	\$620,000	1.6
Oct-2023	\$627,000	\$620,000	1.1
Sep-2023	\$625,000	\$620,000	0.8
Aug-2023	\$620,000	\$619,000	0.2
Jul-2023	\$619,000	\$615,000	0.7
Jun-2023	\$615,000	\$615,000	0.0
May-2023	\$615,000	\$611,000	0.7
Apr-2023	\$615,000	\$610,000	0.8
Mar-2023	\$615,000	\$605,000	1.7
Feb-2023	\$615,000	\$600,000	2.5
Jan-2023	\$619,000	\$600,000	3.2

Pending Sales Median Price for: Location: Queens (County) & Nassau (County) & Suffolk (County) (Last 24 Months - Residential, Condo, Co-op Properties)





Sold Property Counts for:

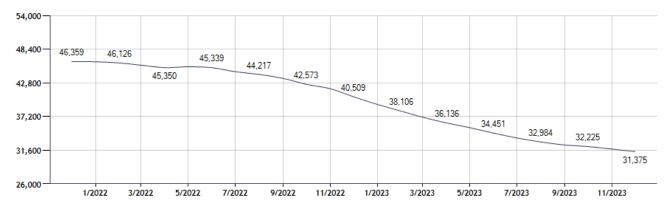
Location: Queens (County) & Nassau (County) & Suffolk (County)



Residential, Condo, Co-op Properties

Month	Current Year	Prior Year	% Change
Dec-2023	31,375	40,509	-22.5
Nov-2023	31,798	41,848	-24.0
Oct-2023	32,225	42,573	-24.3
Sep-2023	32,478	43,557	-25.4
Aug-2023	32,984	44,217	-25.4
Jul-2023	33,646	44,671	-24.7
Jun-2023	34,451	45,339	-24.0
May-2023	35,362	45,492	-22.3
Apr-2023	36,136	45,350	-20.3
Mar-2023	37,093	45,750	-18.9
Feb-2023	38,106	46,126	-17.4
Jan-2023	39,234	46,324	-15.3

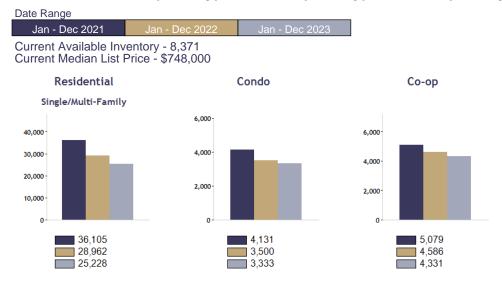
Sold Property Counts for: Location: Queens (County) & Nassau (County) & Suffolk (County) (Last 24 Months - Residential, Condo, Co-op Properties)





Pending Sales Counts for:

Location: Queens (County) & Nassau (County) & Suffolk (County)



Residential, Condo, Co-op Properties

Month	Current Year	Prior Year	% Change
Dec-2023	32,892	37,048	-11.2
Nov-2023	32,811	38,130	-13.9
Oct-2023	32,765	39,332	-16.7
Sep-2023	32,587	40,465	-19.5
Aug-2023	32,848	41,301	-20.5
Jul-2023	33,317	41,845	-20.4
Jun-2023	33,663	42,726	-21.2
May-2023	33,939	43,579	-22.1
Apr-2023	34,272	44,311	-22.7
Mar-2023	35,131	44,778	-21.5
Feb-2023	35,899	44,887	-20.0
Jan-2023	36,480	44,976	-18.9

Pending Sales Counts for: Location: Queens (County) & Nassau (County) & Suffolk (County) (Last 24 Months - Residential, Condo, Co-op Properties)

